

Further Particulars of the Posts is Available at the Suliman S. Olayan School of Business (OSB), American University of Beirut (AUB).

Business education at AUB started in 1900 and was provided either by a department or a semi-autonomous school under the University's Faculty of Arts and Sciences for approximately one hundred years. In celebration of the hundred-year anniversary of offering business programs, AUB established in September 2000 an independent School of Business (later named the Suliman S. Olayan School of Business, "OSB") as the sixth faculty of the University.

To date, AUB has graduated over 6,000 students from its undergraduate business programs and over 1,200 from its graduate business programs. Since its formal establishment as a distinct school, the number of full-time faculty increased from 13 in the academic year 2000–01 to more than 45 today. It now graduates approximately 350 students from its undergraduate program and 60 students from its graduate programs every year.

OSB currently offers four degree programs: an Executive Master of Business Administration, a Corporate Executive Master of Business Administration, a Master of Business Administration, and a Bachelor of Business Administration. Faculty members are expected to participate in teaching on, as well as in developing, these programs. They are also expected to demonstrate excellence in research and scholarly work through journal and conference publications and external funding.

OSB is organized into the functional equivalent of multi-disciplinary departments, referred to as "tracks." While each track has its distinct identity and designated faculty members, a track is markedly different from a department; it allows for multiple faculty membership, offers fertile soil for cross-disciplinary synergy and facilitates faculty cooperation.

The Management and Marketing Track (MME)

The track currently has 24 full-time faculty members (18 hold doctoral degrees in their fields). All are active in teaching, research, and service to the university. Faculty members in the management area have diverse research interests, including human capital management, corporate social responsibility, business ethics, cross cultural management issues, negotiations, conflict management, organizational citizenship behavior, organizational commitment, and gender issues in management. Research interests of the marketing faculty include consumer psychology and choice, consumer satisfaction and behavior, country of origin effects in consumer choices and international marketing, consumer multiculturalism and cultural identity, and reputation management.

OSB has recently added a **Business Ethics** course as a core course required of all BBA students. It has also signed a memorandum of understanding with the Mohammed bin Rashid Al Maktoum Foundation to establish a Center for **Entrepreneurship** and Innovation, and is planning a major activity in **Performance Measurement and Management**. Applications from individuals who have an interest in any of these three areas are sought. However, applications from individuals with other interests in the broad areas of management and marketing are also welcome and will be considered seriously.

For more information, please feel free to contact Dr. Yusuf Sidani, Convenor of the MME Track, Suliman S. Olayan School of Business, American University of Beirut, P.O. Box 11-0236, Riad El-Solh, Beirut, Lebanon (yusuf.sidani@aub.edu.lb).

The Business Information and Decision Systems Track (BIDS)

The track currently has 13 full-time faculty members (10 hold doctoral degrees). All are active in teaching, research, and service to the university, and have active research interests in operations research, supply chain management, revenue management, logistics, management and organizational aspects of information technology, and e-business.

Applications are sought from individuals who have expertise in **Business Statistics**. Applicants with an interest in one or more of actuarial science, business data analysis, business forecasting, design of experiments, data mining, and multivariate statistics are sought. However, applications from individuals with other interests in the broad area of business statistics are also welcome and will be considered seriously. Experience in using major statistical software packages would be advantageous.

Applications are also sought from individuals who have expertise in **Operations Management**. Applicants with an interest in one or more of service operations management, supply chain management, business process management, enterprise integration systems, and resource planning are sought. However, applications from individuals with other interests in the broad area of operations management are also welcome and will be considered seriously. Experience in using appropriate software tools would be advantageous.

For more information, please feel free to contact Professor Ibrahim Osman, Convenor of the BIDS Track at the Suliman S. Olayan School of Business, American University of Beirut, P.O. Box 11-0236, Riad El-Solh, Beirut, Lebanon (ibrahim.osman@aub.edu.lb).

The Finance, Accounting, and Managerial Economics Track (FAME)

The track currently has 12 full-time faculty members (8 hold doctoral degrees). All are active in teaching, research, and service to the university, and have active research interests in investment banking, capital acquisition, corporate governance, mergers and acquisitions, and credit spreads.

Applications are sought from individuals who have expertise in one of the following areas: **Investment, Risk management, International Finance**, or (preferably) a combination of two or more of these research areas.

For more information, please feel free to contact Dr. Assem Safieddine, Convenor of the FAME Track at the Suliman S. Olayan School of Business, American University of Beirut, P.O. Box 11-0236, Riad El-Solh, Beirut, Lebanon (assem.safieddine@aub.edu.lb).

A Note on Compensation

Compensation packages at AUB include, in addition to the salary, a housing subsidy (<http://pnp.aub.edu.lb/general/housing/policy/index.html>), educational allowances covering schooling for children up to and including the bachelor's degree (<http://pnp.aub.edu.lb/university/academic/bluebook/148020016.html>), and a subsidized health insurance plan (<http://pnp.aub.edu.lb/general/insurance/179910040.html>).

A Note on Research Support

AUB and OSB environment is conducive to excellence in research and scholarly work: teaching loads are reasonable; assistant and associate professors are provided with the opportunity for having a paid research leave for up to a full semester; funding is available for conference attendance, and the University Research Board offers on a competitive basis research grants, including seed grants for new members of faculty.

General Information

For general information on AUB, <http://www.aub.edu.lb/>

For general information on OSB, <http://sb.aub.edu.lb/>